

# HP ProLiant DL and ML Server Family Available to Help You Build OEM Better™

Offered by Bell Micro with Extreme ROI/TCO Benefits for Embedded Systems Manufacturers Transforming to Branded Equipment

## Key Benefits

### Improved parts lead time:

Bell Micro/HP consistently in 5-6 days; others up to 22 days

### Better access to emerging markets:

Bell Micro/HP ships globally and avoids tax implications

### Higher capability to footprint:

HP fits the same processing capability into 5:1 ratio of physical footprint

### Lower overhead of service and support:

HP is ~3%; others are between 14 – 19%

### Assistance with system configuration and testing:

Bell Micro/HP removes ~10% overhead—very conservatively—consistently on every deal

### Assistance with third-party integration:

Bell Micro/HP removes ~5% overhead from the manufacturing process





### Lowered COGS:

Volume pricing and cost alternatives can translate into a ~10% reduction

The HP ProLiant DL server family is density optimized for flexibility and manageability. DL systems are ideal for multi-server deployments, and are offered in rack and cluster models. Conversion to tower form factor is also available for the 4 socket DL580 model.




The HP ProLiant ML server family provides maximum internal storage and I/O flexibility. ML systems are ideal for remote and branch office to data center deployments, and are offered in tower and rack deployment options.

## ProLiant DL Server Family

	Description	Good Fit Deployment
 <p><b>HP ProLiant DL100 Servers</b></p>	<ul style="list-style-type: none"> <li>Powerfully simple, affordable 2 processor servers</li> <li>Suited for SMB &amp; HPC environments and single-tier architectures</li> <li>Starting at: \$580.00**</li> </ul>	<ul style="list-style-type: none"> <li>Networking</li> <li>File-and-print</li> <li>Shared internet access</li> </ul>
 <p><b>HP ProLiant DL300 Servers</b></p>	<ul style="list-style-type: none"> <li>Versatile, general-purpose 1-2 processor servers</li> <li>Perfect for enterprise data centers and sophisticated SMB environments</li> <li>Starting at: \$934.00**</li> </ul>	<ul style="list-style-type: none"> <li>E-mail and database applications</li> <li>Front-end network applications</li> </ul>
 <p><b>HP ProLiant DL500 Servers</b></p>	<ul style="list-style-type: none"> <li>Scalable, workhorse 4 processor servers</li> <li>Ideal for compute-intensive and mission-critical applications</li> <li>Starting at: \$6,359.00**</li> </ul>	<ul style="list-style-type: none"> <li>Large-scale messaging platforms</li> <li>Large databases</li> <li>ERP and CRM applications</li> </ul>
 <p><b>Other ProLiant DL Offerings</b></p>	<ul style="list-style-type: none"> <li>DL585 G6 Storage Server— an advanced NAS/SAN system</li> <li>DL380 G6 Storage Server— a Windows-powered NAS system</li> <li>DL320s Storage Servers— direct-attached file share storage</li> <li>DL160 G6 Storage Servers— rack-mount file storage and print services</li> </ul>	<ul style="list-style-type: none"> <li>Enterprise storage system suitable to store, retrieve and protect file data</li> <li>Add file storage for enterprise, workgroup or small office IT</li> <li>Enhanced Windows file and print server solution</li> <li>Small and remote IT environments</li> </ul>

\*\* all prices are internet list price subject to change

## ProLiant ML Server Family

	Description	Good Fit Deployment
 <p><b>HP ProLiant ML100 Servers</b></p>	<ul style="list-style-type: none"> <li>Powerfully simple, affordable 1-2 processor servers</li> <li>Suited for SMB environments and single-tier architectures</li> <li>Starting at: \$479.00**</li> </ul>	<ul style="list-style-type: none"> <li>Networking</li> <li>File-and-print</li> <li>Shared internet access</li> <li>HPC clusters</li> </ul>
 <p><b>HP ProLiant ML300 Servers</b></p>	<ul style="list-style-type: none"> <li>1-2 processor servers with enterprise level management (iLO)</li> <li>Max internal storage and I/O flexibility</li> <li>Starting at: \$649.00**</li> </ul>	<ul style="list-style-type: none"> <li>Industry-leading performance and scalability</li> </ul>
 <p><b>HP ProLiant DL580 with Tower option</b></p>	<ul style="list-style-type: none"> <li>Maximum server performance with 4 processors</li> <li>High availability with advanced memory protection</li> <li>Replaces the ML500 series, in favor of the more popular DL family</li> <li>Starting at: \$6,359.00**</li> </ul>	<ul style="list-style-type: none"> <li>Mission-critical applications and databases</li> </ul>
<p><b>Other ProLiant ML Offerings</b></p>	<ul style="list-style-type: none"> <li>ProLiant ML110 G6 Storage Server—affordable tower for small and remote IT environments</li> <li>ProLiant ML350 G6 Storage Server—NAS for SMB</li> </ul>	<ul style="list-style-type: none"> <li>File and print services</li> <li>File and print services</li> </ul>

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## Selecting the Right HP ProLiant Server for Your Business

HP provides a broad range of ProLiant DL and ML models, in the 100, 300 and 500 categories according to your entry, mid-level and enterprise processing load requirements. For detailed information and help in selecting the most appropriate model for you, refer to the HP ProLiant Buying Guide online at:

[http://www.hp.com/cgi-bin/sbso/buyguides/tsg\\_product\\_select.cgi](http://www.hp.com/cgi-bin/sbso/buyguides/tsg_product_select.cgi)

### Guidelines in the Server Selection Process

**When deciding which server is right for your environment, these features are important considerations:**

**Assess hard disk space needs** by evaluating how much data you have now and how much data you create monthly. Consider a server that allows you to add additional drives as your needs change.

**Software manufacturers will list “required” and “recommended” memory.** When possible, buy enough memory to support the recommended amount for each application.

**If your server will be used in a mission-critical environment you will need to support at least Redundant Array of Inexpensive Disks (RAID)**

**Level 1** which writes data across two or more drives so data is not lost if any drive on the system fails.

**Simplify server management** with tools such as HP Insight Manager, Integrated Lights-Out, SmartStart, and ProLiant Essentials.

**HP’s pre-failure warranty, standard on all HP ProLiant 300 servers and above, extends HP’s standard one or three-year warranty** to cover critical components like memory before they actually fail.

## HP Care Pack Services

### Hardware Support

6-Hour Call-to-Repair  
4-Hour 24x7 Same Day  
4-Hour Same Business Day  
Accidental Damage Protection  
Next Business Day  
Next Business Day Support for Travelers  
Next Day Exchange  
Next Day Onsite Exchange  
Return Service  
Pick-Up & Return

### Software Support

24x7 Technical Support  
Technical Support  
Software Product Updates  
**Hardware + Software Support**  
Support Plus  
Support Plus 24

### Mission-Critical & Proactive Support

Critical Service  
Proactive 24  
HP Proactive BladeSystem Service

### Education Services

Education

### Data Center Project Services

Deployment Services  
Migration Services

### Data Center Operational Services

Server Operation Services  
Storage Operation Services  
Software Operation Services

### Data Center Optimization Services

Infrastructure optimization assessment services  
IT security & risk assessment services  
ITSM Assessment Service  
Power & Cooling Assessment services

## Increase Uptime, Productivity, and ROI with Packaged Support Services

HP Care Pack Services cost-effectively upgrade or extend your standard warranty with easy-to-buy, easy-to-use support packages. They reduce downtime risks with support levels from basic to mission-critical. They cover all the HP products your OEM business relies on, including: servers, storage, networking, workstations, and software.

HP Care Pack Services can be purchased along with HP products. For many products, post-warranty HP Care Pack Services are available when your original warranty has expired.

If you qualify as an Authorized Support Partner, HP and Bell Micro enable you to extend these Care Pack Services to your customer as part of your OEM product or services offering. This can help you to compete better, while increasing your service levels. For information about how to qualify, and for access to OEM-Ready Care Pack datasheets, consult with your Bell Micro representative.

## For More Information on How You Can Build OEM Better

For more information on how you can Build OEM Better working with HP and Bell Micro, contact your Bell Micro OEM representative today.



Editor's Choice for Servers



Gold Product of the Year



Technology of the Year

**About Bell Micro** • Bell Microproducts Inc. is an international value-added distributor of a wide range of high-tech products, services and solutions, including storage systems, servers, software, computer components and peripherals, as well as maintenance and professional services. An industry-recognized specialist in storage products, we are one of the world's largest storage-centric value-added distributors. We serve a diverse set of customers including original equipment manufacturers (OEMs), commercial and value added resellers (VARs) and system builders.



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