

HP Workstations Available to Help You Build OEM Better™

Offered by Bell Micro with Extreme ROI/TCO Benefits for Embedded Systems Manufacturers Transforming to Branded Equipment






HP offers the broadest range of workstation technology in the world, including the latest in processor technologies from AMD and Intel. Select from Personal workstations, Blade workstations and Mobile workstation systems. Start with these systems to design your OEM solution, or extend your ProLiant

server-based solution by adding HP workstations.

Gain award-winning EPEAT Gold and Energy Star workstation efficiencies. Gain the benefits of working with a single source for all of your technology components, with rapid delivery, high quality, common services and global support.

HP Workstations

HP workstation systems offer power, expandability and affordability combined with world-class design.

	Description	Good Fit Deployment
Personal Workstations: Entry-Affordable Power 	<ul style="list-style-type: none"> • xw4550 and xw4600 • AMD entry Opteron, or Intel entry • Starting at: \$599.00** 	<ul style="list-style-type: none"> • Power at an affordable price point
Personal Workstations: Compact Power 	<ul style="list-style-type: none"> • xw6600 • Dual XEON processor • Smaller form factor • Starting at: \$1,499.00** 	<ul style="list-style-type: none"> • Compact footprint makes this an outstanding fit for smaller environments • Law firms, small business environments
Personal Workstations: Extreme Power 	<ul style="list-style-type: none"> • xw8600 and xw9400 • Advanced performance on AMD or Intel • Starting at: \$1,699.00** 	<ul style="list-style-type: none"> • Large-scale processing and performance
Blade Workstations 	<ul style="list-style-type: none"> • Built with HP ProLiant quality • Offered as an extension to the market-leading HP BladeSystem solution line 	<ul style="list-style-type: none"> • Data center computing without boundaries • Secure access • Multi-location flexibility
HP Compaq Mobile Workstations 	<ul style="list-style-type: none"> • Select among two workbook and two mobile workstation models • Ranging from light-weight to high-performance • Offering 15.4" to 17" displays • Starting at: \$1,399.00** 	<ul style="list-style-type: none"> • Where desktop performance with mobility is a key requirement

** all prices are internet list price subject to change

Selecting the Right HP Personal Workstation for Your OEM Business

Which do you choose? Before you start selecting, think about your application and its needs, think about your users, and think about the environment your system will be performing in.

Then consider:

- **A desktop computer** is an independent personal computer that is made especially for use on a desk in an office or home. Desktop PCs are currently the most common computers, and are best suited to users running fairly standard applications.
- **A workstation** is essentially a desktop computer, but with higher performance capability than most desktop PCs. Workstations are primarily used by one person at a time, but other users can remotely connect to a workstation when necessary. Workstations tend to be better suited to users running intense applications that require greater graphics capability, processing power and multitasking ability.

For more information and help in selecting the workstation that's best for you, see the HP workstation buying guide online at: <http://h20331.www2.hp.com/Hpsub/cache/537240-0-0-225-121.html>

Gain More OEM Options with HP Workstations from Bell Micro

Work with Bell Micro to gain access to an unmatched breadth of workstation technology options: only HP offers Personal workstations, Blade workstations and Mobile workstations all in one line. Gain even more advantage when you combine HP workstations together with HP ProLiant servers, BladeSystem solutions, StorageWorks devices and ProCurve intelligent networking.

Bell Micro also gives you easy access to all of the OEM-Ready options also available for ProLiant server equipment, including:

- **Generic system bezel**—a neutral color and OEM brand stickers replace HP brand colors and logos
- **Generic packaging**—no HP brand identification on the product box nor packaging materials
- **OEM welcome screen at system boot**—replacing HP identification

Capability	Bell Micro/HP	Dell	IBM	Sun
Personal Workstations	Five models with AMD and Intel processor options	Comparable	Comparable	Limited
Blade Workstations	Extends the market-leading HP BladeSystem and ProLiant BL server line	Limited	Mixed-brand blade PC's with limited processing and connectivity options	Limited
Mobile Workstations	Four models with work-book and workstation options	Comparable	Comparable	Limited
Offered with BladeSystem options	BladeSystem and ProLiant Blade server systems	Limited	Limited	Limited
Offered with Intelligent Networking	ProCurve	None	None	None
Integrated Storage and Server Management	Across ProLiant and StorageWorks	None	None	None
OEM-Ready Service and Support	Care Packs for Offer by OEM Access to Spare Parts Depots	None	None	None

HP Care Pack Services

Hardware Support

6-Hour Call-to-Repair
4-Hour 24x7 Same Day
4-Hour Same Business Day
Accidental Damage Protection
Next Business Day
Next Business Day Support for Travelers
Next Day Exchange
Next Day Onsite Exchange
Return Service
Pick-Up & Return

Software Support

24x7 Technical Support
Technical Support
Software Product Updates

Hardware + Software Support

Support Plus
Support Plus 24

Mission-Critical & Proactive Support

Critical Service
Proactive 24
HP Proactive BladeSystem Service

Education Services

Education

Data Center Project Services

Deployment Services
Migration Services

Data Center Operational Services

Server Operation Services
Storage Operation Services
Software Operation Services

Data Center Optimization Services

Infrastructure optimization assessment services
IT security & risk assessment services
ITSM Assessment Service
Power & Cooling Assessment services

Increase Uptime, Productivity, and ROI with Packaged Support Services

HP Care Pack Services cost-effectively upgrade or extend your standard warranty with easy-to-buy, easy-to-use support packages. They reduce downtime risks with support levels from basic to mission-critical. They cover all the HP products your OEM business relies on, including: servers, storage, networking, workstations, and software.

HP Care Pack Services can be purchased along with HP products. For many products, post-warranty HP Care Pack Services are available when your original warranty has expired.

If you qualify as an Authorized Support Partner, HP and Bell Micro enable you to extend these Care Pack Services to your customer as part of your OEM product or services offering. This can help you to compete better, while increasing your service levels. For information about how to qualify, and for access to OEM-Ready Care Pack datasheets, consult with your Bell Micro representative.

For More Information on How You Can Build OEM Better

For more information on how you can Build OEM Better working with HP and Bell Micro, contact your Bell Micro OEM representative today.



About Bell Micro • Bell Microproducts Inc. is an international value-added distributor of a wide range of high-tech products, services and solutions, including storage systems, servers, software, computer components and peripherals, as well as maintenance and professional services. An industry-recognized specialist in storage products, we are one of the world's largest storage-centric value-added distributors. We serve a diverse set of customers including original equipment manufacturers (OEMs), commercial and value added resellers (VARs) and system builders.



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